



Microsoft Solutions Technical Competence





Why IMT?



- ↪ Proven working experience with Multinational companies
 - ⇒ Staffs used to work for MNC companies such as DBS (singapore), Alcatel-Lucent (US, Belgium, India), Juniper Network (US, India), Nortel (US, Canada, Ireland), NTT (Japan), Openwave (Japan)...
 - ⇒ Experience with onsite / offshore working model
- ↪ Quality people & strong management team
 - ⇒ Microsoft Certified Partner, dedicated .NET R&D team with MCP, MCSE, MCSA
 - ⇒ Experience with Agile Scrum and RUP using TFS & dotProject
- ↪ Lowering the total cost of ownership for your projects
 - ⇒ Leveraging offshore delivery center in Vietnam with cost 30% less than India and 50% less than Eastern Europe
- ↪ Reducing time-to-market by leveraging time zone difference
 - ⇒ Round-the-clock working model
 - ⇒ 24/7 end customer support



Technologies

- ADO.NET, C#, ASP.NET, VB.NET, VC++
- Ajax, WebForms, Web services, SOAP
- SilverLight
- MS SQL server, Active Directory, Exchange Server
- COM/DCOM/COM+

Solutions

- CMS: Droptings, SharePoints, DotNetNuke
- Localization: multi-language support
- Unified Communication: Live Communication Server
- Mobility: Windows Mobile
- Reporting: Crystal Reports, Microsoft SQL Server Reporting Services, ETL
- SOA: BizTalk



Service Offerings



- **Software Development**
 - Full life cycle development
 - Maintenance, bug fixing
 - Enhancement, feature development
 - Porting/migration from legacy to .NET platform
- **Independent Verification & Validation**
 - Verification & validation
 - Test automation
 - Test consultancy
 - User acceptance test
- **System Integration**
 - SOA using BizTalk
- **Data warehousing & business intelligence**



Fixed Price

- Fixed price based on project requirements

ODC

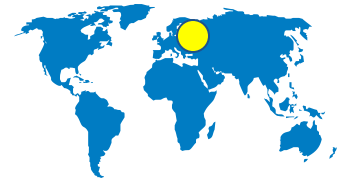
- Offshore Development Center - ODC
- Team selected by the client
- Dedicated software team
 - Virtual extension of your software team
- Flexible task assignments based on client's needs (the team can work on several projects at the same time)
- Stable resources – minimize learning curve
- Scalable resources: scale up and down on demand
- Management is free of charge



Sample Project



- ↳ E-commerce portal
- ↳ ODC for an automotive service solution company



↪ The client

⇒ A leading multi-national publishing company in EU

↪ The situation

⇒ The client wants to develop an e-commerce system to sell e-books and multimedia content online

✧ The system need to be integrated with leading DRM solutions from Adobe and Microsoft, Sony e-book reader

✧ Multi-language

⇒ Time-to-market is critical to the product success



E-commerce Portal



↳ The solutions

- ⇒ Human resource: IMT started the project readily by its .NET R&D core team
- ⇒ Technologies: .NET 3.5, DotNetNuke, J2EE, web services, MS SQL server, Adobe DRM, PayPal integration

↳ The results

- ⇒ The e-commerce portal was launched successfully on-time and within budget
- ⇒ By outsourcing to IMT the client achieved cost reduction while still could ensure time-to-market and high quality

⇒ Testimonial

"...We are very happy with the result that has been presented to the publishers and bookshops in the Book fair of Geneva and during my visit in London last week... Thank you again for the superb work done.

Best regards,

Serge Riedo

Directeur

Finances et Informatique"



ODC for an Automotive Service Solution Company



↳ The client

⇒ A leading solution provider for service and repair industry in US

↳ The situation

- ⇒ The client is looking for a quality outsourcing partner in Asia to work on their new product development
- ⇒ The outsourcing partner needs to have proven competencies in both development and testing
- ⇒ Main technology required: Microsoft .NET & Web testing



ODC for an Automotive Service Solution Company



↳ The solutions

- ⇒ ODC is set up in IMT with resources selected by the client
- ⇒ IT infrastructure is set up to support ODC operation
 - ✧ Point-to-point VPN
 - ✧ Team Foundation Server and Wiki
- ⇒ Software development methodology: Agile Scrum
 - ✧ Using Skype for daily scrum meeting

↳ The results

- ⇒ By outsourcing to IMT the client could achieve significant cost reduction and access to large pool of talents with ability to scale up easily to meet business requirements



Thank You

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